

**Company profile** 

Research and technology for professional building



#### **General informations**

**Licata** s.p.A., founded in Sicily in the early '80s, is now positioned in the professional building sector as a relevant producer of systems and solution for conservative refurbishment as well as innovatise systems for new buildings.

The company has in façade cladding and thermal insulation technology (External Thermal Insulation Composite System - ETICS) its core business and expertise.



Being part of the prestigious **Cortexa** consortium certifies the adoptions of rigid quality criteria in the whole line: from production and selection of the raw materials of the cycle, to the assistance in every working phase. The recent path has brought the range of solutions, both internal and trade, towards more complete landscapes in the fields of refurbishment and updates.

The tecnologies now spread from complete systems in the industrial and civil flooring (**Flooring** gamma) to the refurbishment of cementitious structures (**Repair** gamma) until internal water paints (**Paint** gamma).



Thanks to the very recent acquisition of the **FIP Chemicals srl**, **Licata** S.p.A. is among the main players in the field of manteinance and refurbishment of infrastructural buildings with technologies suitable for structural reinforcement, concrete impermeabilization, road joing, sticking and grouting.

**FIP Chemicals**, which was part until march 2018 of the Serenissima Holding group and now inserted in the Instrastructure business unit in **Licata** S.p.A., has a reference market the selling of chemical products for the manteinance of big infrastructural buildings which can be reassumed in:

- Road and railroad bridges and viaducts
- Road and railroad galleries
- Hydraulic structures such as dams, acqueducts, depurators.

The core business can be identified in the reinforcement, renewal and protection of concrete buildings.

The product lines and technologies marked **BetonFIP**, **ResinFIP** and **FiberFIP** are compliant with the most common performances request of the main clients or owners of public or private buildings such as **ANAS**, **State Railways RFI**, **Autostrade** for Italy.



#### **General informations**

LThe company has been born from the initiave of the present president - Giuseppe Licata, - which after a path of deep knowledge abroad, starts a company in the province of Agrigento.

The society is composed of the four members of the Licata family and the social name changes from **Licata+Greutol** srl into **Licata** s.p.A. in November 2017 with a social capital of 2.500000€ entirely funded.







#### **Product gamma**

The distinctive elemnt applied sistematically to the commercial organization is the ability to intercept the needs directly to the spring, from the writing of the specifications and the application company that becomes the direct contact then brought to the fidelized distributor. This process of PUSH&PULL where the PUSH IN is the activity that brings in the warehouse products and solutions for which it is already planned the PULL OUT in a transition dynamic which satisfies every involved part.

The gamma is made of 16 macro-families generating more than 1000 product codes in their variations (granulometry/pack size, etc) as follows:

- € Licata.Coat: Facade coatings and accessories
- € **Licata.Paint**: Water paints
- € **Licata.Cem**: Cement-based renderings
- **€ Licata.Finish**: Adhesives and renderings
- **€ Licata.Naturalis**: Bio-ecologic renderings and accessories
- € Licata.Repair: Refurbishment and protection of concrete
- € **Licata.Waterproofing**: Waterproofing and accessories
- € **Licata.Koll**: Cementitious tile adhesives
- € **Licata.**Floor: Mortar and concrete additives
- € **Licata.**Additivi:Mortar and concrete additives
- **ETICS** systems €

The dynamics of the **FIP Chemicals** world are different: for them the characterization of big clients and the capacity to flank the General Contractors in the identification of the best solution are the competitive advantage of the internalized proposals in **Licata** S.p.A.





## **Business unit and service departments**

As stated above, the reference markets of **Licata's** Business Units can be identified as:

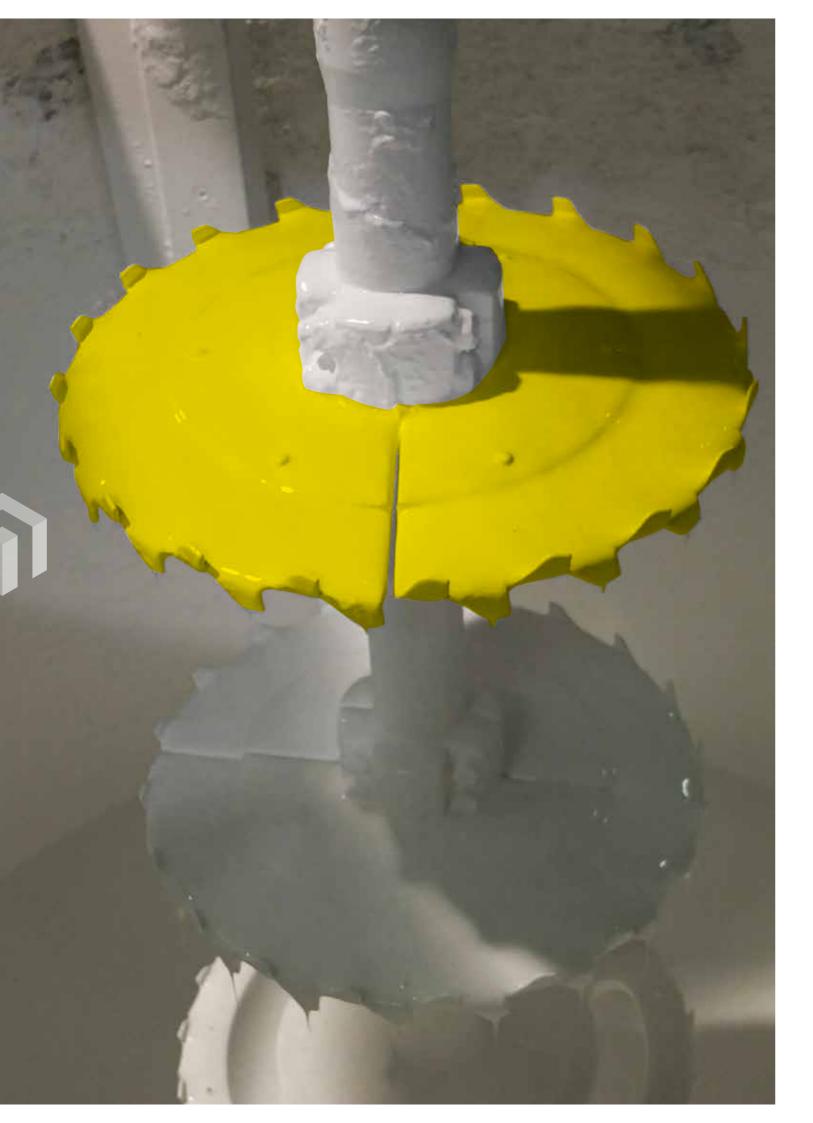
- Business Unit "edilizia": facade and external insulation systems
- **Business Unit "infrastructures":** ordinary and extraordinary manutention of infrastructures

oth units make use of a distinct commercial organization so that affinity and harmony with different customers, and their needs, is always at best levels.

Supporting the Business Units there are the service departments that represent a distinctive element of dynamism and efficiency:

- **Logistic:** handle as a mixed solution with owned vehicles, to satisfy more complex needs, and external providers extremly professional with a capillary net on all the national territory.
- **Technical service:** born from the sensitivity of the company specialised on the needs of its customer.
- **administration:** able to flank the customer in a personalized growth process harmonic and of mutual benefit.





**Certifications** 

Company certifications international certifications CE Marking AVCP 2+





## • ISO 9001

- ISO 14001
- ISO 18001

# **International** certifications

Company

certifications

- BBA (UK): ETICS systems
- CSTB (France): ETICS systems, tile adhesives



## **CE** marking

- CE marking for every solution
- Double CE marking for solutions with multiple usage
- ETA systems certified according to ETAG 004

### AVCP 2+

Finished product control systems which certifies the quality control of the product, necessary for structural materials





**Operation**The company can count on four productive sites on national and international territory:









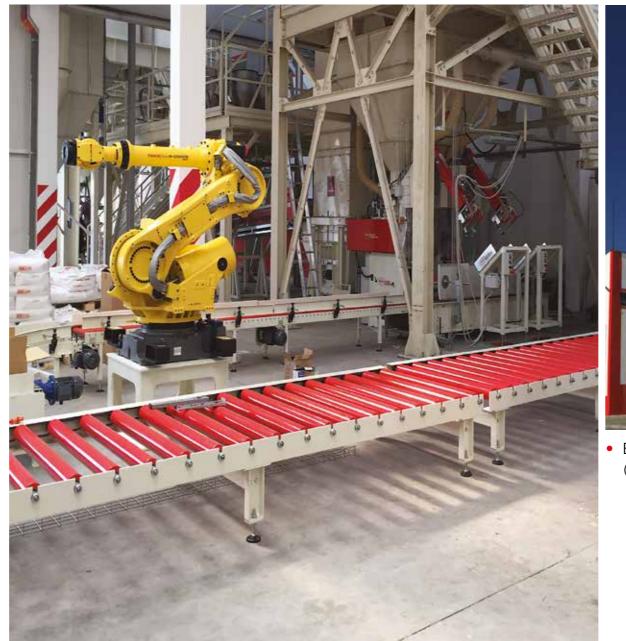


• Canicattì plant (AG)

• Pognano plant (BG)



• Teolo plant (PD)





• Burgas plant (Bulgaria)







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